



Rates & Costing Section - CFA  
Corporate Office,  
Eastern Court  
Janpatha, New Delhi



**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

No. 3-4/2013-R&C [CFA]

Circular R&C-CFA No. 20/13-14

Dated: 11-06-2013

**Subject:- Streamlining & Revision of ISDN PRI Tariff.**

Proposal for rationalization of ISDN PRI tariff has been under consideration in this office for some time in past. The matter was referred to a High Power Committee constituted in this office to review the existing ISDN PRI Tariff and furnish report for consideration / approval of Competent Authority.

On the recommendations of said Committee, the Competent Authority has approved the 14 ISDN PRI Plans with tariff structure as follows:-

**New ISDN PRI Plans 1-4:**

Particulars	BASIC Plan	Plan-3000	Plan-8000	Plan-12000
Registration	0	0	0	0
Installation Charges (in Rs.)	3000	3000	3000	3000
Initial Security Deposit (Refundable)-To be paid along with first Bill.	2000	One Month advance plan charges	One Month advance plan charges	One Month advance plan charges
Modem Rental, if provided by BSNL	500	500	500	300
Fixed Monthly Charges	2500	2000	2000	2000
Plan charges (in Rs) per E1		3000	8000	12000
11 months advance plan charge and rental	11 months advance	11 months advance	11 months advance	11 months advance
21 months advance plan charge and rental	21 months advance	21 months advance	21 months advance	21 months advance
30 months advance plan charge and rental	30 months advances	30 months advances	30 months advances	30 months advances
Free Local+STD+INTERNET Calls (worth)	0	750	2000	3000
Free Local+STD+INTERNET Calls worth	0	2250	6000	9000
Free STD Calls worth Rs	0	0	0	0
<b>Charges beyond free Usage</b>				
Local+STD Call charges in Rs./Min (for 60 sec pulse)	ON NET 1.00	1.00	0.98	0.96
	OFF NET 1.10	1.10	1.09	1.08
Local+STD Call charges in Rs./Min (for 30 sec pulse)	ON NET Not Available	1.1	1.08	1.06
	OFF NET Not Available	1.16	1.14	1.13
<b>ISD Call charges</b>	As per Landline general plan	As per Landline general plan	As per Landline general plan	As per Landline general plan
Charge for providing Free EPBAX, local wiring and CLP Instruments.	Instruction as issued by EB-II	Instruction as issued by EB-II	Instructions as issued by EB-II	Instructions as issued by EB-II
Charges (in Rs) per Extension for provision of 10 lines of wiring	NO VPN	59/79/129/199	58/78/128/198	57/77/127/197
Discount on Call Setup Charge/All Item Monthly Charge for STD Block	20	20	20	20
Discount/Minimum 70 per E1, Max 10 per E1, in Rs per extension				
Number of positions allowed under Plan Charges	30	30	30	30
Add. Bulk Discount on Billed amount if Billed amount exceeds Plan charges	0%	2%	2%	2%
Add. Bulk Discount on Billed amount if Billed amount exceeds Plan charges	0%	5%	5%	5%
Add. Bulk Discount on Billed amount if Billed amount exceeds Plan charges more than 100%	0%	10%	10%	10%

**NEW ISDN PRI Plan 5-8:-**

Particulars		Plan-15000	Plan-20000	Plan-30000	Plan-50000
Registration		0	0	0	0
Installation Charges (in Rs.)		3000	3000	3000	3000
Initial Security Deposit (Refundable)- To be paid along with first Bill.		One Month Advance Plan Charge	One Month Advance Plan Charge	One Month Advance Plan Charge	One Month Advance Plan Charge
Modem Rental, if provided by BSNL		300	300	200	0
Fixed Monthly Charges.		2000	0	0	0
plan charges (in Rs) per E1		15000	20000	30000	50000
Annual advance plan charge and rental option		11 months advance	11 months advance	11 months advance	11 months advance
Biennial advance plan charge and rental option		21 months advance	21 months advance	21 months advance	21 months advance
Triennial advance plan charge and rental option		30 months advance	30 months advance	30 months advance	30 months advance
Free Local+STD ONNET Calls worth Rs.		3750	5000	7500	12500
Free Local+STD OFFNET Calls worth Rs.		11250	15000	22500	37500
Free ISD Calls worth Rs.		0	0	0	0
<b>Charges beyond free Usage</b>					
Local+STD Call charges in Rs./Min (for 60 sec pulse)	ON NET	0.95	0.93	0.89	0.81
	OFF NET	1.08	1.07	1.05	1.01
Local+STD Call charges in Rs./Min (for 30 sec pulse)	ON NET	1.05	1.02	0.98	0.89
	OFF NET	1.13	1.12	1.1	1.06
<b>ISD Call charges</b>		As per Landline general plan	As per Landline general plan	As per Landline general plan	As per Landline general plan
<b>Charges for providing Free EPBAX/ internal wiring and CLIP instruments.</b>		<b>Instructions as issued by EB-II</b>	<b>Instructions as issued by EB-II</b>	<b>Instructions as issued by EB-II</b>	<b>Instructions as issued by EB-II</b>
Charges (in Rs per Extension)for providing VPN on PRI's of existing Customer(SDCA/SSA/Circle/All India)		57/77/127/197	56/76/126/196	54/74/124/194	50/70/120/190
Monthly Charge for DID Block allotment(Minimum 70 per E1, Maximum 300 per E1) in Rs per extension		15	10	10	0
Number of junctions allowed under same Plan Charges		30	30	30	60
Add. Bulk Discount on Billed amount, if Billed amount exceeds Plan charges by 25%		2%	5%	5%	7%
Add. Bulk Discount on Billed amount, if Billed amount exceeds Plan charges by 50%		5%	7%	7%	10%
Add. Bulk Discount on Billed amount, if Billed amount exceeds Plan charges by more than 100%		10%	10%	10%	15%

**NEW ISDN PRI Plan 9-11:-**

Particulars		Plan-80000	Plan-120000	Plan-150000
Registration		0	0	0
Installation Charges (in Rs.)		3000	3000	3000
Initial Security Deposit (Refundable)-To be paid along with first Bill		One Month Advance Plan Charge	One Month Advance Plan Charge	One Month Advance Plan Charge
Modem Rental, if provided by b.NL		0	0	0
Fixed Monthly Charges.		0	0	0
Plan charges (in Rs) per E1		80000	120000	150000
Annual advance plan charge and rental option		11 months advance	11 months advance	11 months advance
Biennial advance plan charge and rental option		21 months advance	21 months advance	21 months advance
Triennial advance plan charge and rental option		30 months advance	30 months advance	30 months advance
Free Local+STD ONNET Calls worth Rs.		20000	30000	37500
Free Local+STD OFFNET Calls worth Rs		60000	90000	112500
Free ISD Calls worth Rs		0	0	0
<b>Charges beyond free Usage</b>				
Local+STD Call charges in Rs./Min (for 60 sec pulse)	ON NET	0.69	0.53	0.41
	OFF NET	0.95	0.87	0.81
Local+STD Call charges in Rs./Min (for 36 sec pulse)	ON NET	0.76	0.58	0.45
	OFF NET	1.0	0.91	0.85
<b>ISD Call charges</b>		As per Landline General Plan	As per Landline General Plan	As per Landline General Plan
<b>Charges for providing Free EPBA/ internal wiring and CLIP instruments</b>		<b>Instructions as issued by EB-II</b>	<b>Instructions as issued by EB-II</b>	<b>Instructions as issued by EB-II</b>
Charges (in Rs per Extension)for providing VPN on PRI's of existing Customer(SDCA/SSA/Circle/All India)		44/64/114/184	36/56/106/176	30/50/100/170
Monthly Charge for DID Block allotment(Minimum 70 per E1, Maximum 300 per E1) in Rs per extension		0	0	0
Number of junctions allowed under same Plan Charges		60	120	150
Add. Bulk Discount on Billed amount, if Billed amount exceeds Plan charges by 5%		7%	7%	7%
Add. Bulk Discount on Billed amount, if Billed amount exceeds Plan charges by 10%		10%	10%	10%
Add. Bulk Discount on Billed amount, if Billed amount exceeds Plan charges by more than 100%		15%	15%	15%

**NEW ISDN PRI Plan 12-14:-**

Particulars	Plan-200000	Plan-250000	Plan-300000
Registration	0	0	0
Installation Charges (in Rs.)	3000	3000	3000
Initial Security Deposit (Refundable)-To be paid along with first Bill	One Month Advance Plan Charge	One Month Advance Plan Charge	One Month Advance Plan Charge
Modem Rental, if provided by BSNL	0	0	0
Fixed Monthly Charges	0	0	0
plan charges (in Rs) per E1	200000	250000	300000
Annual advance plan charge and rental option	11 months advance	11 months advance	11 months advance
Biennial advance plan charge and rental option	21 months advance	21 months advance	21 months advance
Triennial advance plan charge and rental option	30 months advance	30 months advance	30 months advance
Free Local+STD ONNET Calls worth Rs .	50000	Unlimited	Unlimited
Free Local+STD OFFNET Calls worth Rs.	150000	187500	225000
Free ISD Calls worth Rs	0	0	0
<b>Charges beyond free Usage</b>			
Local+STD Call charges in Rs./Min (for 60 sec pulse)	ON NET	0.21	0
	OFF NET	0.71	0.61
Local+STD Call charges in Rs./Min (for 30 sec pulse).	ON NET	0.23	0
	OFF NET	0.75	0.64
ISD Call charges	As per Landline General Plan	As per Landline General Plan	As per Landline General Plan
Charges for providing Free EPBAX /internal wiring and CLIP instruments.	Instructions as issued by EB-II.	Instructions as issued by EB-II.	Instructions as issued by EB-II
Charges (in Rs per Extension)for providing VPN on PRI's of existing Customer(SDCA/SSA/Circle/All India	20/40/90/160	10/30/80/150	0/20/70/140
Monthly Charge for DID Block allotment(Minimum 70 per E1, maximum 300 per E1) in Rs per extension	0	0	0
Number of junctions allowed under same Plan Charges	240	300	450
Add. Bulk Discount on Billed amount, if Billed amount exceeds Plan charges by 25%	7%	7%	7%
Add. Bulk Discount on Billed amount, if Billed amount exceeds Plan charges by 50%	10%	10%	10%
Add. Bulk Discount on Billed amount, if Billed amount exceeds Plan charges by more than 100%	15%	15%	15%



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- (i) Customer has to opt for any one pulse which shall apply for all local and STD calls. However, all ISD calls are to be of 60 Sec pulse duration only irrespective of pulse rate of local/STD calls. General ISD tariff shall be charged for all ISD calls.
- (ii) On launch of new ISDN PRI tariff Plans, existing Customers shall be persuaded to migrate to new ISDN PRI tariff Plans after expiry of committed period. In case the customer refuses to migrate despite best efforts, EB unit may decide for disconnection / Continuation in old Tariff Plans on case to case basis.
- (iii) In case of fault in ISDN PRI line the rental rebate shall be given taking FMC Rs. 2000/- per month in accordance with rental rebate given to telephone customers.
- (iv) The minimum hire period of ISDN PRI Plan shall be Three Months.
- (v) The new tariff of ISDN PRI shall be applicable from 20<sup>th</sup> June, 2013.
- (vi) All Regulatory requirements may kindly be complied with while implementing the above tariff.

The circular is issued based on approval of the Competent Authority in PDP-CFA unit file No. 4-4/PDP-CFA/2012-13. For any clarification /correspondence in respect of aforesaid plans, matter may be taken up with PDP-CFA unit of BSNL CO New Delhi. The impact of NEW ISDN PRI Plans may be analysed and feedback submitted immediately after one month of launch of these plans to PDP-CFA and T&C-CFA branch of corporate office through email to [pdpcaf@gmail.com](mailto:pdpcaf@gmail.com) & [tcfa\\_bsnl@gmail.com](mailto:tcfa_bsnl@gmail.com) respectively. PH.NO.011-23329495 & Fax. 011-23329496

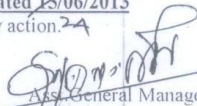


(K.K. Jain)  
AGM (T&C)-CFA

To,  
All CGMs – Telecom Circles/Metro Telephone Districts /ITPC Pune.

ENDT.No.CS-CFA/TARIFF/2013-14/ dated at Chennai-600 006, dated 15/06/2013

Copy forwarded to the all Heads of SSA for information and further necessary action. 24



Asst. General Manager (CS-CFA),  
O/o the General Manager (S&M-CFA),  
BSNL, Tamilnadu Circle, Chennai-600 006.

Copy to:

1. Sr. General Manager (TR), O/o CGM BSNL, TN Circle, Chennai-600 002.
2. The Dy. General Manager (TR) O/o CGM BSNL, TN Circle, Chennai-600 002.
3. AGM (MKTG-CFA)/ AGM (K.K. Jain).
4. AGM (CSC), O/o GM S&M (CM), 3<sup>rd</sup> Floor, 16, Greams Road, Chennai-600 006.
5. AGM (BB), O/o the GM(D), No.60, Ethiraj Salai, Chennai-600 008.
6. Circle Intranet. 7. Spare.















